

# IPC Private Wealth Visio Balanced Pool Series I

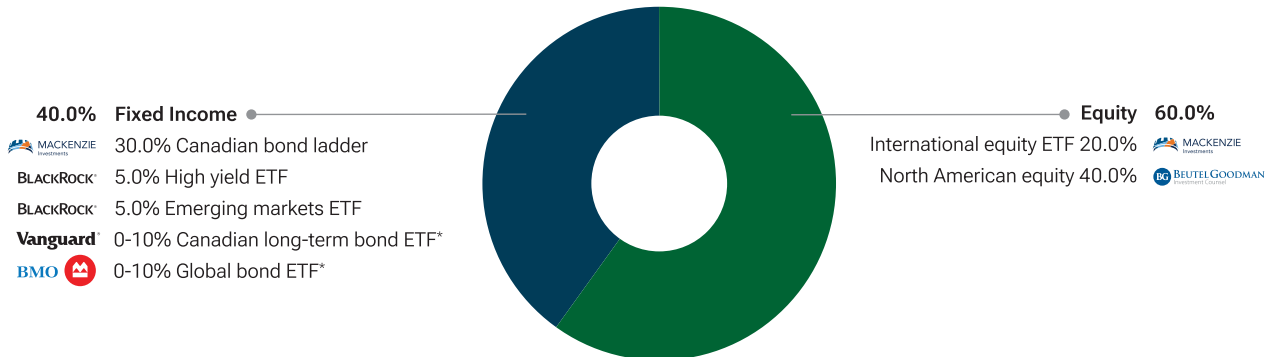
May 31, 2026

The pool seeks to provide investors with a balance of income and long-term capital appreciation by investing either directly, or through securities of other investment funds, in equity and fixed-income securities of a variety of North American and international issuers.

## Is this portfolio right for you?

- Designed to provide a balance of regular income with the potential for long-term capital growth.
- Access to a concentrated selection of equity and fixed-income securities combined with ETFs.
- Monthly distributions.

## Neutral portfolio allocation<sup>1</sup>



\*Target range is shown for these allocations because the neutral weight is 0%.

## Annualized performance (%)

Period	1 mth	3 mths	6 mths	1 yr	3 yr	5 yr	10 yr	Inception return
Series I	2.4	-0.4	2.2	9.8	10.1	7.0	-	7.7

## Key data

Fund type	Global Neutral Balanced
Fund code	CGF517
Inception date	November 6, 2020
Mgmt. fee	0.80%
Admin. fee	0.15%
MER	0.19%

## Performance (%) calendar year returns

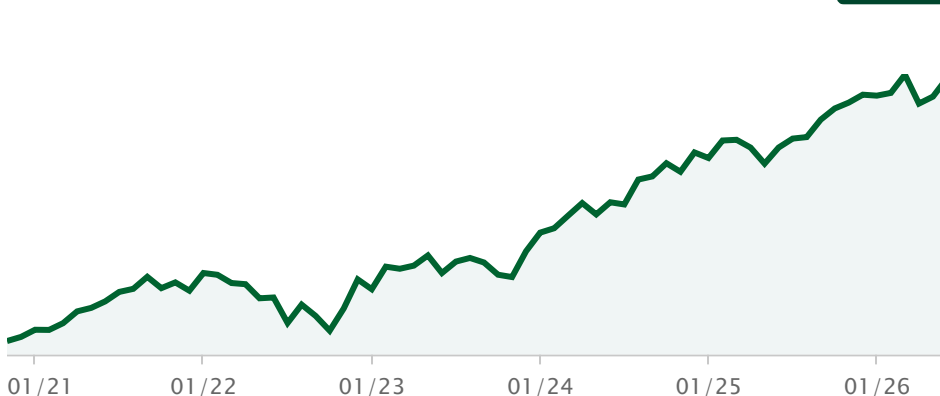
Period	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	YTD
Series I	-	-	-	-	-	10.8	-2.8	10.0	12.0	8.9	2.3

## Distribution frequency

Income	Monthly
Capital gains	Annual
Distributions	-

Distributions represent the annual distributions paid during 2025

## Historical performance (%) Current value of \$10,000



## Risk tolerance

Low to Medium

## Portfolio characteristics

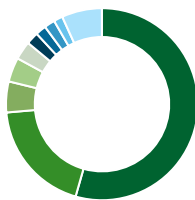
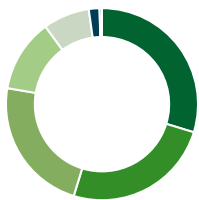
Dividend yield	2.8%
Yield to maturity	4.0%
Duration (years)	3.3
Average credit rating	A-

## Investment

Min.*	Subsq.	RRSP eligible
\$150,000	\$100	Yes

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How the fund is invested<sup>2</sup> as at Mar 31, 2026



Asset allocation	(%)	Geographic allocation	(%)	Sector allocation	(%)
Domestic Bonds	29.7	Canada	54.5	Fixed Income	37.5
International Equity	25.0	United States	19.2	Financial Services	12.6
Canadian Equity	22.9	Japan	5.2	Consumer Services	8.1
US Equity	12.3	Switzerland	4.1	Healthcare	7.1
Foreign Bonds	7.8	United Kingdom	3.1	Technology	6.7
Income Trust Units	1.8	Ireland	2.1	Basic Materials	5.6
Cash and Equivalents	0.4	France	1.8	Real Estate	5.5
		Germany	1.8	Telecommunications	5.2
		Australia	1.5	Industrial Services	4.3
		Other	6.8	Other	7.6

## Top holdings

Underlying funds/holdings	(%) of NAV
Counsel Canadian Value	41.8
Counsel Core Fixed Income	26.2
Mackenzie International Equity Index ETF (QDX)	21.1
iShares Broad USD High Yield Corp Bond ETF (USHY)	4.7
iShares JP Morgan EM Corp Bond ETF (CEMB)	3.3
BMO Aggregate Bond Index ETF (ZAG)	3.0

Top equity holdings	(%) of NAV
CCL Industries Inc CI B	2.3
Chubb Ltd	2.2
Alimentation Couche-Tard Inc	2.2
PPG Industries Inc	2.1
Merck & Co Inc	2.1
Toronto-Dominion Bank	2.1
Restaurant Brands International Inc	1.9
Medtronic PLC	1.9
Canadian National Railway Co	1.8
CGI Inc CI A	1.7

Top fixed income holdings	(%) of NAV
Alberta Province 2.05% 01-Jun-2030	6.2
Canada Government 3.50% 01-Sep-2029	2.6
Ontario Province 2.15% 02-Jun-2031	2.5
Canadian Imperial Bank of Commerce F/R 13-Jan-2032	1.7
JPMorgan Chase & Co 1.90% 05-Mar-2027	1.4
Bank of Nova Scotia 3.73% 27-Jun-2031	1.4
John Deere Financial Inc 4.95% 14-Jun-2027	1.4
Teranet Holdings LP 3.72% 23-Feb-2029	1.4
Telus Corp 4.80% 15-Dec-2028	1.4
Choice Properties REIT 2.85% 21-May-2027	1.3

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How the fund is invested as at Mar 31, 2026

## Investment holdings

Domestic Bonds	(%) of NAV
Alberta Province 2.05% 01-Jun-2030	6.2
BMO Aggregate Bond Index ETF (ZAG)	3.0
Canada Government 3.50% 01-Sep-2029	2.6
Ontario Province 2.15% 02-Jun-2031	2.5
Canadian Imperial Bank of Commerce F/R 13-Jan-2032	1.7
JPMorgan Chase & Co 1.90% 05-Mar-2027	1.4
Bank of Nova Scotia 3.73% 27-Jun-2031	1.4
John Deere Financial Inc 4.95% 14-Jun-2027	1.4
Teranet Holdings LP 3.72% 23-Feb-2029	1.4
Telus Corp 4.80% 15-Dec-2028	1.4
Choice Properties REIT 2.85% 21-May-2027	1.3
Hydro One Inc 3.02% 05-Jan-2029	1.3
Dream Industrial REIT 2.54% 07-Dec-2026	1.2
Rogers Communications Inc 3.80% 01-Dec-2026	1.0
Manulife Bank of Canada 4.55% 08-Mar-2029	0.8
Dollarama Inc 2.44% 09-Jul-2029	0.6
Government of Canada - Disc #496	0.3
Government of Canada - Disc #501	0.1
Government of Canada - Disc #497	0.1
Government of Canada - Disc #499	0.1
Total	29.8

International Equity	(%) of NAV
Mackenzie International Equity Index ETF (QDX)	21.1
Chubb Ltd	2.2
Medtronic PLC	1.9
Total	25.2

Canadian Equity	(%) of NAV
CCL Industries Inc CI B	2.3
Alimentation Couche-Tard Inc	2.2
Toronto-Dominion Bank	2.1
Restaurant Brands International Inc	1.9
Canadian National Railway Co	1.8
Rogers Communications Inc CI B	1.7
CGI Inc CI A	1.7
Royal Bank of Canada	1.7
Colliers International Group Inc	1.6
Metro Inc	1.6
Boyd Group Services Inc	1.6
Element Fleet Management Corp	1.5
CAE Inc	1.2
Total	22.9

US Equity	(%) of NAV
PPG Industries Inc	2.1
Merck & Co Inc	2.1
NetApp Inc	1.6
Comcast Corp CI A	1.5
Amdocs Ltd	1.4
Masco Corp	1.4
Qualcomm Inc	1.2
Becton Dickinson and Co	0.8
Total	12.1

Foreign Bonds	(%) of NAV
iShares Broad USD High Yield Corp Bond ETF (USHY)	4.7
iShares JP Morgan EM Corp Bond ETF (CEMB)	3.3
Total	8.0

Income Trust Units	(%) of NAV
Canadian Apartment Properties REIT - Units	1.6
Total	1.6

Cash and Equivalents	(%) of NAV
Cash and Equivalents	0.2
Total	0.2

TOTAL	100%
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## Why Invest with Counsel Portfolios

Our Portfolio Management team builds and maintains our portfolios based on in-depth analysis to align to a broad range of investor risk profiles. We take an unbiased approach when choosing our money managers by incorporating a proprietary and disciplined methodology for researching and selecting independent asset managers from across the globe. Each manager is monitored and held accountable to their mandate to help ensure our investors have the best chance at achieving their financial goals.

## Q1 2026 Fund Commentary

*Commentary and opinions are provided by Beutel, Goodman & Company Ltd., Mackenzie Financial Corporation, and Portfolio Solutions Group*

## Market Commentary

Global equities declined over the first quarter of 2026 and underperformed global bonds, which posted a small loss. (All returns are in Canadian-dollar terms on a total-return basis.) Global equities lost momentum as tensions in the Middle East escalated, causing economic uncertainty. The conflict largely closed off the Strait of Hormuz to oil shipments, which sent oil prices higher, raising concerns about inflation and whether central banks will need to lift interest rates this year.

The U.S. equity market declined, posting a low single-digit loss. The financials sector was the weakest-performing sector. Canadian equities increased and outperformed U.S. equities, getting robust performance from the energy sector. EAFE equities posted a small gain, underperforming Canadian equities but outperforming U.S. equities. Equities in the U.K. and Japan performed well. Emerging markets equities also gained and outperformed their developed market peers, with equities in Brazil and Mexico performing well.

The FTSE Canada Universe Bond Index posted a total return of 0.2% over the quarter. Government bond prices increased, while government yields edged higher. Government bonds outperformed corporate bonds, which posted a small gain. Corporate bond prices were hindered from widening credit spreads (the difference in yield between corporate and government bonds). Securitization bonds posted the largest increase in the corporate bond sector. High-yield bond prices rose on a total-return basis and outperformed investment-grade corporate bonds.

Global bond yields moved higher over the quarter, and global bond prices posted a small loss. The Bank of Canada, U.S. Federal Reserve Board, Bank of England, European Central Bank and Bank of Japan all held their policy interest rates steady over the quarter. The yield on 10-year Government of Canada bonds rose from 3.43% to 3.47%. Sovereign bond yields in the U.S., the U.K., Germany and Japan also increased.

## Performance

The Fund's government bond exposure contributed to performance. The Fund's allocation to maturities across the Canadian yield curve also contributed during the quarter. Canada's economic outlook diverged from the U.S. as growth weakened and the labour market cooled, prompting markets to reassess the BoC's policy path. While Canadian yields moved higher, the Fund's curve positioning captured relative value opportunities during the period.

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The Fund's corporate bond exposure detracted from performance. A holding in Royal Bank of Canada (4.00%, 2030/10/17) bonds detracted from performance during the quarter. Bonds within the financials sector underperformed the benchmark during the period, weighing on relative returns.

Stock selection in the financials, consumer discretionary and communication services sectors contributed to the Fund's performance.

Merck & Co. Inc. contributed to performance. The company reported full-year 2025 results that were slightly ahead of expectations and provided initial 2026 earnings guidance in line with conservative expectations. Despite an expected dip in free cash flow from anticipated patent expirations in 2026 and 2027, the company still projects capacity to fund a growing dividend, debt repayment and continued share buybacks. Progress with its acquisition strategy continued to resonate with investors, as two sizable deals in late 2025 were funded by the company's strong balance sheet. Key products showed continued momentum, while newer growth drivers such as Winrevair and Capvaxive delivered strong sales.

Restaurant Brands International Inc. contributed to performance after a well-received Investor Day improved visibility and reduced risk, clarifying a durable franchise-led growth algorithm, strengthening confidence in net restaurant growth and reinforcing capital allocation and balance sheet discipline.

Chubb Ltd. contributed to performance after achieving record earnings for both the quarter and the year, with strong contributions from all segments. In the sub-advisor's view, the global diversity of the business and the strong underwriting culture should continue to drive solid long-term performance.

Colliers International Group Inc. detracted from performance despite a constructive 2026 outlook, as the market focused on near-term softness rather than the longer-term earnings trajectory. Flat engineering organic growth from project delays, temporary investment management margin pressure tied to integration costs and broad AI disruption fears drove a sharp de-rating.

Boyd Group Services Inc. detracted from performance despite an earnings beat, as investors focused on the slower-than-expected pace of recovery. Same-store sales growth was lower than expectations, and higher oil prices renewed concerns about transport costs.

### Portfolio Activity

The sub-advisor added to the Fund a holding in TransCanada PipeLines Ltd. (5.125%, 2056/08/20) bonds during the quarter, participating in the new issue. TransCanada PipeLines is a core Canadian energy infrastructure provider with a diversified portfolio of regulated and contracted pipeline assets. The addition reflects the sub-advisor's constructive view on the company's credit fundamentals and enhances the Fund's diversified exposure within the energy sector.

The sub-advisor increased the Fund's exposure to Hydro One Inc. (4.25%, 2035/01/04) bonds during the quarter because of the issuer's resilient fundamentals and favourable yield profile given its predictable, long-term contracted cash flows and stable credit metrics.

The sub-advisor sold the Fund's holding in Bank of Montreal (7.325%, 2082/11/26) limited recourse capital notes because of its long-dated structure and extension risk.

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The sub-advisor added to the Fund holdings in Canadian Apartment Properties Real Estate Investment Trust and Becton, Dickinson and Co. Kimberly-Clark Corp., Elevance Health Inc. and Versant Media Inc. were sold. Merck & Co. Inc. and Rogers Communications Inc. were reduced.

## Outlook

The first quarter of 2026 marked a transition in market leadership, with supply issues and geopolitical risks overtaking demand cycles as the primary drivers of volatility. Escalating tensions in the Middle East pushed oil prices sharply higher, reviving inflation concerns and increasing uncertainty around economic growth without yet showing clear evidence of economic deterioration. While headline volatility has eased at times, elevated implied volatility suggests markets are increasingly pricing a wider range of outcomes as global fragmentation, energy constraints and supply chokepoints weigh on investor confidence.

In this environment, the sub-advisor's focus remains on portfolio resilience. The sub-advisor continues to emphasize broad diversification across regions and return drivers, avoiding overreliance on a smooth disinflation or predictable easing path. Core exposure to structural growth themes such as artificial intelligence remains important, but the sub-advisor is mindful of rising concentration risk and greater macro sensitivity in earnings expectations.

Fixed income remains a useful stabilizer, although less reliable than in past cycles, reinforcing the need for broader sources of diversification and liquidity as buffers against episodic shocks.

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\*Minimum purchase for IPC Private Wealth Visio Pools is \$150,000. This may apply across Eligible Accounts. Please read the prospectus for details.

<sup>1</sup>The asset allocation weights depicted above represent the neutral allocations for the fund and may differ from the current allocation. The neutral allocation may comprise a combination of investments in equities, fixed income securities, securities that are designed to track a market index or other securities. Canada Life Investment Management Ltd., the portfolio manager of the fund, has the discretion to change the allocation without prior notice. <sup>2</sup>Effective holdings of the fund are held either directly, or through an underlying mutual fund. Asset allocations reflected are as a percentage of the fund's net asset value. Individual securities held by ETFs are not reflected in the Fund's Top Holdings listings. For money market fund reports: The current yield is an annualized historical yield based on the seven-day period ended on the date noted above and does not represent an actual one-year return. For information on the fund or any underlying Counsel funds, please read the Fund Facts, Simplified Prospectus and/or other reporting documents before investing, available at [www.counselportfolios.ca](http://www.counselportfolios.ca). All third-party marks are used with permission.

Note: Occasionally, a negative value may be reported for Cash holdings that reflects the sale of securities and/or redemption transactions that have not settled at month end.

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